



You make the difference.

European Graduate Program - Sales **(01.10.2023 / various locations across Europe)**

Are you passionate about adding value to customers as well as organization by unveiling hidden needs and opportunities? And curious to learn everything it takes to become a successful Sales professional? Join the Sales stream of our 2-year-rotational European Graduate Program now!

Avery Dennison Corporation is a global materials science and digital identification solutions company that provides branding and information labeling solutions, including pressure-sensitive materials, radio-frequency identification (RFID) inlays and tags, and a variety of converted products and solutions. The company employs approximately 36,000 employees in more than 50 countries. Reported sales in 2022 were \$9.0 billion. Learn more at www.averydennison.com.

As an Associate within this program, you will rotate through different assignments within the Sales Function, developing all the commercial skills and techniques needed to succeed. Being exposed to assignments within our Customer Service, Sales and Technical Sales Teams with real, hands-on responsibilities integral to our business will ensure that you have the opportunity to develop and make your mark delivering world-class products, solutions and services to markets, customers and other stakeholders.

Your tasks may include activities such as:

- Support our Customer Service and Sales Teams in all aspects of Customer Management (pricing, relationship management, time management, strategic business planning).
- Development of new sales opportunities within own customer base by providing expertise and guidance to the customer around optimal products and applications
- Support and lead key Sales initiatives in order to achieve strategic business targets like e.g. Sustainability initiatives

While you are on this exciting journey, you will receive plenty of support along the way. Our Mentoring Program, combined with a concentrated blend of experiential on-the-job learning, classroom and online training will enable you to build your skills and transition from college to the corporate workplace, leveraging strengths and defining your career path.

What we expect from you!

- University Degree (Bachelor/Master) in a relevant Business / Science / Engineering field
- First relevant practical experience (e.g. internships, project work)
- A good level of English
- Willingness to relocate into different projects and locations across Europe during the program

We are looking for agile problem-solvers who enjoy working in a dynamic and collaborative environment, and who are striving to make a difference by contributing their own strengths and ideas.

What we offer:

- Relocation Support
- Structured Training Curriculum
- Mentoring Program

Applying for European Graduate Program means going all out for an exciting, dynamic and multi-faceted opportunity that offers new challenges each day.

Ready to take on the challenge? Learn more about the program [here](#) and [apply online](#) now!