## PLUGANDPLAY

## (Wirtschafts)Ingenieur als Business Analyst im Ventures Team der STARTUP AUTOBAHN

POSITION Venture Analyst DATE Winter 2022

Plug and Play is an innovation platform, bringing together the best startups and the world's largest corporations. STARTUP AUTOBAHN is our flagship innovation platform, located in Stuttgart (Germany) and Valencia (Spain). The platform is the largest in Europe and connects tech startups of all development stages with industry-leading corporate partners (e.g. Mercedes-Benz, BASF, Porsche, Hyundai, BP, Bosch, ...) to pilot their technology and drive the ultimate goal — a successful production-ready implementation.

We, the ventures team in Stuttgart & Valencia, are seeking a new colleague. An ideal candidate has an academic background in (Industrial) Engineering or Business. This background combined with a strong passion and curiosity about tech, startups and computer science will make you love this job! Joining LOCATION Stuttgart, Germany APPLY TO d.iannini@pnptc.com

our team is a unique seat with a view into accelerating technology change. There is no team quite like ours anywhere. You will have the opportunity to work with both startups and incumbents in multiple industries and have the ear of decision makers. You will be spending your day discovering, talking to and analyzing companies driving tech disruption across industries.

You will be surrounded by curious and driven people with various backgrounds (e.g. Johannes / Mechanical Engineering, Theodora / Investment Banking, Hernan / Smart Cities & Renewable Energy Technologies, Alina / Sustainability Strategy, Tim / Economics & Corporate Development & Strategy, Roberto / Engineering & Data Science in the Energy Industry).

## Job Functions:

- You will be spending your day analyzing tech trends and companies driving disruption across industries.
- Gain subject matter expertise and develop your own "brand" as a highly skilled analyst on issues relevant to companies around the globe
- Areas you are going to explore will be focused on everything around sustainability, autonomous driving, sensors, Internet of Things, automotive engineering, classical mechanics, powertrain systems of electric vehicles, Edge Computing, Enterprise Software, Manufacturing Process Engineering, battery technologies, recycling, additive manufacturing etc.
- We want you to learn how to take an issue and turn it into a researchable question, adeptly scope the research effort, and expertly use most (but not necessarily all) research techniques.
- Schedule and facilitate meetings between startups and corporate partners. Curate startup lists for corporate partners based on their technology interests
- Be active in the global tech community through meet-ups, conferences and writing thought leadership pieces. Develop own network of contacts internally and externally to raise personal as well as Plug and Plays visibility

## Technical & Job level skills required:

- Bachelor's degree in industrial engineering, mechanical engineering, automotive engineering, aerospace engineering, mechatronics or related field required. MBA/advanced degree and relevant experience is a plus. We also welcome applicants with a background in business or economics.
- Be curious about business models and venture capital. We emphasize the word "curious", you don't need to be "knowledgeable", we value your STEM background and will teach you the rest. And if you have a background in business / economics we hope you are excited to learn about technologies every day
- Excellent English and German skills are crucial
- Advanced problem-solving skills and the ability to think strategically, analytically and creatively
- · Exceptional interpersonal skills and ability to communicate with C-Suite executives
- Experience in/comfortable with a role with a degree of ambiguity, requiring proactive analysis and action
- · Highly organized, shown to meet tight deadlines along with consistent accuracy and attention to detail