



Change the world. Love your job.

Account Pricing Intern (m/f/d)

As a member of the Account Pricing Team you will be responsible for partnering with EMEA Sales team to define, establish and execute pricing, to win and maximize net revenue growth while minimizing year-on-year price reductions of existing business. You will be directly involved in executing pricing within TI systems to ensure an effective, efficient and flawless “quote to order to shipment” customer experience across their world-wide supply chain.

YOUR TASKS

Your position would be in the Systems Engineering & Marketing department, working in close collaboration with Sales Operations, integral sectors of TI, giving you the opportunity to be a key team member of below area:

- **Account Pricing**

The **Pricing Team** is a globally organized team, responsible for defining and executing pricing within TI systems and all pricing support activities, including customer negotiations on direct high-level multimillion-dollar Tier 1&2 customers to our vast Mass Market customer base. The Pricing organization works very closely with Sales and Business Units in defining the optimum price to achieve annual revenue targets.

Timeline: Join the Pricing Team as an intern starting in February/March 2022

YOUR QUALIFICATIONS

- Ongoing studies in **Business, Logistic, Supply Chain Management, Finance** or **Operations Management**
- Advanced **English** language skills are an advantage
- Advanced knowledge of **MS Office** (Excel, PowerPoint), proficiency in **SAP** and **Business Objects** preferred

- Strong **problem-solving** skills and **analytical** skills
- Ability to **work independently and in a team**
- Very good **communication** and **relationship skills**

OUR OFFER

- The possibility to **gain new experiences** and to implement **theoretical knowledge in practical solutions**
- **Exciting, challenging** and **creative** tasks
- Interesting projects
- **Attractive compensation**
- A very pleasant and **team orientated** working atmosphere
- An **international Environment**

As a global semiconductor company operating in 35 countries, Texas Instruments (TI) is first and foremost a reflection of its people. From the Tier who unveiled the first working integrated circuit in 1958 to the more than 30,000 TIers around the world today who design, manufacture and sell analog and embedded processing chips, we are problem-solvers collaborating to change the world through technology.

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 **TEXAS INSTRUMENTS**